

High Tech Venture Development Sample Class Schedule

Module I: The Entrepreneurial Perspective

Week 1	Session 1	Lecture	Course Overview & Introduction The Entrepreneurship Frameworks: The Globe, Silicon Valley, and Great Valley
	Session 2	Lecture	

Module II: Opportunity Recognition and Evaluation

Week 2	Session 3	Guest Speaker	John Louchheim, AWE VP/S&M, Murex Investors Principal, (founder of ICON Solutions, T
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Module III: Gathering Resources

Module IV: Managing Ventures

Conclusions